



JAAAPA is the official journal of the American Academy of Physician Assistants. Its mission is to support the ongoing education and advancement of PAs by publishing current information and research on clinical, health policy and professional issues. The journal is a peer-reviewed forum dedicated to supporting the AAPA's mission.

2012 CLASSIFIEDS ADVERTISING

ADVERTISING RATES

B/W DISPLAY ADS	1X	3X*	6X*	9X*	12X*
1/2 Page	\$2,456	\$2,210	\$1,965	\$1,916	\$1,842
1/3 Page	\$1,693	\$1,524	\$1,354	\$1,321	\$1,270
1/4 Page	\$1,228	\$1,105	\$982	\$958	\$921
1/6 Page	\$846	\$761	\$677	\$660	\$635
Inch	\$219	\$197	\$175	\$171	\$164

(Available in 1/4" increments over 1 inch)
 Four-Color Upgrade: add 25% additional cost to b&w rates
 Two-Color Upgrade: add 15% additional cost to b&w rates

AD DIMENSIONS	WIDTH	X	HEIGHT
1/2 Page	6 7/8"	x	4 1/8"
1/3 Page (V)	2 1/8"	x	8 5/8"
1/3 Page (H)	4 1/2"	x	4 1/8"
1/4 Page	3 1/4"	x	4 1/8"
1/6 Page (V)	2 1/8"	x	4 1/8"
1/6 Page (H)	4 1/2"	x	1 7/8"
Inch	2 1/8"	x	1"

ClinicalJobAdvisor

Maximize your reach with Clinical Job Advisor advertising opportunities. Promote job openings and targeted messages on the online job board at:

www.ClinicalJobAdvisor.com

View a copy of our Online Advertising Rates or contact us for details.

CLASSIFICATIONS

Positions Available	Positions Wanted
Faculty Positions	Locum Tenens
Books/Supplies	Business Services
Computer/Software	Medical Education
Medical Equipment/Supplies	Medical Meetings
Medical Services	Practices For Sale

*Print rates are per issue. Advertising cannot be cancelled after the closing date of each issue or ad upload. If advertising is cancelled prior to the expiration of all contracted dates, short rates may apply (earned frequency or if frequency rates not applicable - 10% penalty per issue not run) and will be billed accordingly. Prepaid cancelled digital advertising is not eligible for refunds after the initial ad-posting deadline has passed. All cancellations must be in writing.

RATES EFFECTIVE JANUARY 2012 ISSUE

CIRCULATION

Physician Assistants.....71,000

Bonus circulation at the AAPA National Conference. Mailing date approximately the 15th of issue month.

Published 12x per year.

2012 ISSUE & CLOSING DATES

Issue	Closing	Material Due
January	December 5, 2011	December 8, 2011
February	January 3, 2012	January 6, 2012
March	February 2	February 6
April	March 2	March 8
May	April 3	April 6
June	May 1	May 4
July	June 1	June 7
August	July 3	July 6
September	August 3	August 8
October	September 3	September 6
November	October 4	October 8
December	November 2	November 6

DISPLAY SPECIFICATIONS

File types accepted: Adobe Photoshop, Adobe Illustrator (when sending EPS files, save all text as outlines). High resolution PDF file (distilled through Acrobat Distiller with fonts embedded). QuarkXpress or InDesign with all resource files (logo, graphics) and screen/ printer fonts (postscript fonts only, no true-type fonts) included. Color images in CMYK mode only (do not send RGB), black and white ads are set using black only, zero-100% (do not use a CMYK breakdown); 300 dpi resolution, saved as PDF, Tiff or EPS. Send ads via email to: production@russelljohns.com with a copy to your sales account representative indicating the publication in which the ad is being placed in the subject line or send on disk. FTP site information is available upon request. If sending a file type other than a Tiff or PDF, please send a PDF for proofing purposes or fax a copy of the ad to: 727-445-9380 (clearly stating which magazine you are working with). Reproduction quality is at the advertiser's risk if requirements are not met.

Clinical Job Advisor Online Advertising

Clinical Job Advisor, partnered with Russell Johns Associates, LLC, is a prime recruitment resource for those hiring for and seeking healthcare careers in the clinical care field. Clinical Job Advisor is dedicated to providing a single, full-service job board and career resource for healthcare professionals.

Clinical Job Advisor is partnered by targeted industry publications and online media including:

- The Clinical Advisor
- Journal of the American Academy of Physician Assistants (JAAPA)
- Monthly Prescribing Reference (MPR)
- Renal & Urology News
- McKnight's Assisted Living
- McKnight's Long-Term Care News
- Oncology Nurse Advisor
- myCME.com

Online Job Posting Rates

Job Type	1-3*	4-6*	7-9*	10+*
30 Day	\$280	\$265	\$250	\$225
60 Day	\$445	\$425	\$400	\$355
90 Day	\$630	\$600	\$565	\$505
365 Day	\$2,345			
Featured Job**	\$50 additional per posting			
Bolded Job**	\$15 additional per posting			

*Price per job

**Featured jobs will appear at the top of relevant search results and will be marked with an arrow. Bolded jobs have the title of the job bolded in relevant search results.

Online Banner Advertising Rates

Type	Zone Choice	30 Days	60 Days	365 Days
Leaderboard (728 x 90) or Skyscraper (160 x 600)	Employer or Job Seeker	\$799	\$1,278	\$6,712
	All Zones	\$1,199	\$1,918	\$10,067
Small Rectangle (180x150)	Employer or Job Seeker	\$249	\$398	\$2,092
	All Zones	\$374	\$598	\$3,137

Banner Ad Specs

Sizes: 728x90, 160x600, 180x150

File Type: gif/jpg/png/animated gif*/SWF**

File Size Max: 180x150 - 20K, All others - 40K

Max Looping for Animated Ads:

3, ending on branded frame.

Max Animation Time: 2:00.

Max Speed: 18 FPS.**

ClickTag command into GetURL action**

Please allow 3 business days for ad creation.

*Leaderboard or Skyscraper only

**Flash Ads Only. Please also supply a back up GIF or JPG.

Ask us about Featured Employer Accounts Today!

Featured Employer Account Information:

Upgrading to a Featured Employer account can help you achieve your recruitment goals! Letting your job opening go unfilled for too long can cost your company time and money. Don't let the cost of an unfilled position bring you down, invest in the right recruitment resources.

3 Months.....	\$2,500
6 Months.....	\$4,500
12 Months.....	\$7,000

Want More Tools You can Use?

- Unlimited Job Postings
- Resume Database Access
- Company Profile Page
- Pre-screening questions
- Featured Job Status

The screenshot displays the Clinical Job Advisor website. At the top, there's a navigation bar with logos for The Clinical Advisor, JAAPA, McKnight's Assisted Living, McKnight's Long-Term Care News, Monthly Prescribing Reference (MPR), Oncology Nurse Advisor, Renal & Urology News, and myCME.com. Below this is the main header with the site name and tagline. A search bar is prominent, with dropdown menus for 'Category' (listing Academics / Research / Faculty, Accounting / Financial, Administration / Executive) and 'Location' (listing Alabama, Alaska, Arizona). There are input fields for 'Keywords' and a 'Search Jobs' button. On the right side, there are sections for 'Job Seekers' (Sign Up, Login) and 'Employers' (Sign Up, Login). A 'Featured Jobs' sidebar on the left contains a call to action: 'Your Jobs Listed Here and at the TOP of Search Results'. Below this is a 'Featured Employers' section with a 'YOUR LOGO HERE' graphic. At the bottom, there are sections for 'Professional Development Resources' (myCME logo and text) and 'Career Resources' (text about locum tenens workers).



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Office Hours: Monday through Friday, 8:30 AM - 5:00 PM Eastern Time

BILLING AND CREDIT Checks (drawn upon a U.S. bank in U.S. funds), MasterCard, VISA, American Express, Discover, and PayPal are accepted for payment. Make checks payable to JAAPA/Russell Johns Associates, LLC. Returned checks will be subject to penalties pursuant to Florida law. Credit card number, CVV code, expiration date, authorized amount, billing address, and signature of cardholder are required for credit card payments. Additional identification may be requested. Display advertising credit will be based on approved credit application after prepayment of first insertion. All invoices are payable net 30 days. Invoices not paid according to terms will be subject to a 5% late payment fee. Tearsheet available only upon request.

COMMISSION AND DISCOUNTS Display advertising is commissionable at 15% to recognized agencies with publication-ready art. No cash discounts permitted.

COPY & CONTRACT POLICIES

A. PUBLISHER and/or Russell Johns Associates, LLC (RJA) reserves the right at its absolute discretion, and at any time, to cancel any advertising order or reject any advertising copy, whether or not the same has already been acknowledged and/or previously published. In addition, PUBLISHER and/or RJA reserves the right to remove from selected copies of the publication advertisements containing matter that subscribers have deemed objectionable or fraudulent. In the event of such cancellation or rejection by PUBLISHER and/or RJA, advertising already run shall be paid for at the rate that would apply if the entire order were published. Cancellation of any portion of any advertising order or contract by or on behalf of the Advertiser or failure to have published the specified number of pages automatically nullifies any rate discount, including for previously published advertisements, and may result in a short-rate. In such event, the Advertiser and/or Agency must reimburse PUBLISHER or RJA for the short-rate within 30 days of invoice therefore.

B. Orders that contain rates that vary from the rates listed herein shall not be binding on PUBLISHER or RJA and may be inserted and charged for at the actual schedule of rates.

C. Advertisements that simulate editorial content must be clearly defined and labeled "ADVERTISEMENT" and PUBLISHER and/or RJA may, at their sole discretion, so label such copy.

D. In the event of errors in advertisements that have not been approved by the Advertiser or its Agency or omissions of any advertisement(s), PUBLISHER's and/or RJA's liability shall not exceed a refund of amounts paid to PUBLISHER or RJA for the advertisement. The Advertiser is responsible for checking the accuracy of their published advertisement in the first issue in which it appears and reporting any errors immediately following publication of said issue. No compensation will be made for errors not reported immediately following publication of the first issue in which the advertisement appears. Neither PUBLISHER nor RJA are responsible for errors in key numbers or for any error due to illegibly written copy. Neither the PUBLISHER nor RJA will be liable for errors in advertisements that are submitted and/or approved by the Advertiser or its Agency.

E. All issues relating to advertising will be governed by the laws of the State of Florida applicable to contracts to be performed entirely therein. Any action relating to advertising must be brought in the state or federal courts in Clearwater, Florida and the parties hereby consent to the jurisdiction of such courts.

F. The Advertiser and its Agency, if there be one, each represent that any advertising (including product samples) submitted complies with all applicable laws and regulations and does not violate the rights of, and is not harmful to, any person, corporation or other entity. As part of the consideration to induce PUBLISHER to publish such advertisement, the Advertiser and its Agency, if there be one, each agrees jointly and severally to indemnify and save harmless PUBLISHER and/or RJA, together with their employees and representatives, against all liability, loss, damage, and expense of any nature, including attorney's fees, arising out of any claims for libel, invasion of privacy, copyright or trademark infringement and/or any other claim or suit that may arise out of the copying, printing, publishing, distribution or transmission of such advertisement.

G. In the event an order is placed by an Agency on behalf of the Advertiser, such Agency warrants and represents that it has full right and authority to place such order on behalf of the Advertiser and that all legal obligations arising out of the placement of the advertisement will be binding on both the Advertiser and the Agency.

H. The Advertiser and its Agency, if there be one, agree to be jointly and severally liable for the payment of all bills and charges incurred for each advertisement placed on the Advertiser's behalf. Advertiser authorizes PUBLISHER and/or RJA, at its election, to tender any bill to the Agency, and such tender shall constitute due notice to the Advertiser of the bill and such manner of billing shall in no way impair or limit the joint and several liability of the Advertiser and Agency. Payment by the Advertiser to the Agency shall not discharge the Advertiser's liability to PUBLISHER or RJA. The rights of PUBLISHER or RJA shall in no way be affected by any dispute or claim between the Advertiser and the Agency.

I. The Advertiser or Agency may not use any advertising space either directly or indirectly for any business, organization, enterprise, product, or service other than that for which the advertising space is provided by PUBLISHER and/or RJA, nor may the Advertiser or Agency authorize any others to use any advertising space.

J. PUBLISHER reserves the right to use any of the commercially accepted printing processes.

K. The Advertiser and/or Agency agrees to reimburse PUBLISHER or RJA for its attorneys' fees and costs in collecting any unpaid charge or portion of the charge for any advertisement.

L. The copyright in any unpublished advertisement created by RJA is owned by RJA, and may not be otherwise used by the Advertiser without RJA's prior written consent. The Advertiser and/or Agency agree that any advertisements published may, at RJA's and the PUBLISHER's option, be included in all media, whether now in existence or hereafter developed, in which the issue containing the advertisement is published, reproduced, distributed, displayed, performed, or transmitted, in whole or in part.

M. Rates and units of space are effective with the January 2012 issue. Announcement of any change in rate will be made 30 days in advance of the closing date for the first issue affected by such new rates. Orders for issues thereafter will be at the rates then prevailing.

N. The foregoing terms and conditions shall govern the relationship between PUBLISHER and/or RJA and the Advertiser and/or Agency. Neither PUBLISHER nor RJA has made any representations to the Advertiser or Agency that are not contained herein. Unless expressly agreed to in writing by PUBLISHER or RJA, no other terms or conditions in contracts, orders, copy, instruction, or otherwise will be binding on PUBLISHER or RJA.